


POST DEAL SUPPORT

In the M&A world, the success of every transaction is dependent upon the success of the integration of the parties involved. Integration could be in the form of alignment of policies and procedures, roles and responsibilities of teams for efficient output, integration of various functions such as manufacturing, supply chain, finance, HR, marketing, sales, IT, legal and secretarial requirements etc. Effective planning towards actions required post the transaction help in smooth transition to the next phase of business.

We at Infiven Private Limited, extend post deal support such as drafting necessary documentation, management of condition precedents, necessary Regulatory approvals, project management of closure activities, compliance with FEMA, Companies Act and other applicable regulations. We even assist in post deal integration activities such as identifying the various licenses and registrations, government sanctions, awards, etc. that need to be altered, or taken afresh, review of customer contracts, vendor contracts and other business contracts and identify whether any intimation or approval is required, intimations / renewals of all registrations like PF, ESI, gratuity etc., intimation / renewal of insurance policies, alignment of salary structures, payroll policies, intimation to banking partners, intimation to tax authorities for direct and indirect tax registrations, transfer of tax credit balances (TDS, Advance tax, GST credits), migration / alteration of billing methodologies etc. We provide a structured approach by working along with the key stakeholders in the client's team. Substantial time is spent on the planning, sequencing and timing of every action so as to ensure there is no business disruption. Subsequently, our experienced team manages and implements the said framework.

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